

The Baltic Region: Railway Business of a Trans-European Nature

17-18 October 2011, Riga
Radisson Blu Hotel Latvija

Programme

17 October, Monday

9.00-14.30 **Registration**

14.00-14.30 *Refreshments & networking*

Hall 2

14.30-14.45 **Opening**

Omega 1

Welcoming remarks:

Andris Berzinsh, President of the Republic of Latvia

Ugis Magonis, President, Chairman of the Management Board, Latvian Railway

Vladimir Yakunin, President, Russian Railways

14.45-16.15 **Plenary session**

Omega 1

Baltic Region: Business Partnership between 1520 and 1435 Areas

- The unique position at the junction of 1520 and 1435 areas as a multiplier of growth
- The EU White Paper for transport. What are the new strategic guidelines for business?
- The TEN-T programme for Baltic region: modernisation of infrastructure to improve transport process quality
- The unification of railway law: common transport regulations for the sake of businesses across 1520 and 1435 areas
- The East-West and North-South transport corridors: development priorities to handle increasing freight transportation

Moderators:

Ugis Magonis, President, Chairman of the Board, Latvian Railway

Vladimir Yakunin, President, Russian Railways

Panellists:

Stasys Dailydka, General Director, Lithuanian Railways

Vladimir Klimenko, First Deputy Chairman of the Transport Committee, State Duma of the Federal Assembly of the Russian Federation

Libor Lochman, Deputy Executive Director, Community of European Railway and Infrastructure Companies

Askar Mamin, President, Kazakhstan Railways

Kaido Simmermann, Chairman of the Management Board, Estonian Railways

Tadeush Shozda, Chairman of the Executive Committee, Organisation for the Cooperation of Railways

16.15-16.45 **Coffee break**

Hall 2

16.45-18.15 Discussion

Omega 1

Technological and Operational Compatibility as a Growth Factor in Railway Business

- Coordination of efforts on modernising existing and building new infrastructure to increase crossover capacity at the junction of 1520 and 1435
- The interoperability of 1520 and 1435 railway systems: increasing transportation speed and volumes
- Synchronisation of management and safety systems
- Production localisation and technology exchanges as a factor to improve the compatibility of 1520 and 1435
- Boosting scientific and technological co-operation: unifying rules for certification and technical regulation

Moderators:

Valentin Gapanovich, Senior Vice President, Russian Railways

Eriks Shmuksts, Vice President, Latvian Railway

Panellists:

Kai Brandstack, Head, Operation Sector, Interoperability Unit, European Railway Agency

Janis Eiduals, Deputy Director, Land Transport Department; Head, Railway Unit, Latvian Ministry of Transport

Evgeny Dorot, Deputy General Director, RZDstroy

Iouri Gigouline, Director, Signalization and Interlocking Systems Sales for Railway Transport, Siemens

Boris Lapidus, General Director, Russian Railway Transport Research Institute; Chairman, International Railway Research Council under the International Union of Railways

Zygfryd Zurawski, Board Member, Foreign Markets Marketing Director, PESA Bydgoszcz

20.00 Gala Reception on behalf of Latvian Railway President and Chairman of the Board
Ugis Magonis
Latvian Railway History Museum

18 October, Tuesday

10.00-11.30 International Business Dialogue
Omega 1 **Container Freight – The Future of Multimodal Transportation through Baltic Region**



- The container transport market: demand figures and key development trends
- The Baltic Transit container train: strategic advantages and economic benefits
- Handling the growing cargo traffic with the use of regular and specialised container trains. Prospects for restoring the Moscow-Riga route
- What principles of transit pricing are the most justified from a business standpoint?
- Legal status for a container train: legal guarantees and pricing transparency

Moderator:

Chris Jackson, Editor, Railway Gazette International

Panellists:

Salman Babaev, Vice President, Russian Railways

Gennady Bessonov, General Secretary, International Association 'Coordinating Council on Trans-Siberian Transportation'

Vladimir Chisnakov, First Deputy General Director, TransContainer

Guntis Machs, Chairman of the Management Board, LDZ Cargo

Yury Lopusov, General Director, Logistics Operator

Jaanus Paas, Chairman of the Management Board, AS EVR Cargo

Nikolay Rezvov, General Director, Russkaya Troyka

11.30-12.00 Coffee break
Hall 2

12.00-13.30 Round table 1 (Gamma)
Customs and Border Control: Prospects for Accelerating Freight Transportation

- Improving interaction between customs and border control agencies
- Harnessing the CIM/SMGS waybills
- Electronic data-sharing: sender – transport company – customs agency
- Boosting crossover capacity with the help of remote goods release technology

Round table 2 (Sigma)
Railway – Seaport: Partnership and Shared Responsibility

- Measures to reduce downtime and increase the speed of freight handling
- Minimising damage to rolling stock through modern loading and unloading technologies
- Streamlining relations between the consignee, owner and user of approach tracks: guarantees for uniform loading and

- Measures to alleviate freight transit

Moderator:

Gennady Bessonov, General Secretary,
International Association 'Coordinating Council
on Trans-Siberian Transportation'

Speakers:

Juris Azers, Head, Transit and Export Control
Division, National Customs Board of Latvia

Nadezhda Davydenko, Deputy Head,
Information and Corporate Governance
Department, Russian Railways

Sergey Kolomeyets, Head, Kaliningrad
Railways, affiliate of Russian Railways

Yelena Kunaeva, General Director, Centre of
Transport Service, Russian Railways

Vladimir Prokofiev, General Director,
BaltTransService

Anatoly Filippov, Director, Centre for Customs
Activities, Russian Railways

Sergey Shokhin, Deputy Head, Federal
Customs Service

Sergey Shvedov, Chairman, Association of
Electronic Documentation Operators in Railway
Transport

Eriks Smuksts, Vice President, Latvian Railway

Dagnis Sudrabs, Head of the Customs
Clearance Methodology Division, National
Customs Board of Latvia

timely unloading

- Ensuring the uniformity of rolling stock
traffic in order to avoid overstocking or
underutilisation at seaports
- Possible relocation of the Port of Riga:
changes forecast in dynamics and freight
traffic volumes

Moderator:

Andrus Kuusmann, Chairman of the
Management Board, Association of Logistics
and Transit of Estonia

Speakers:

Igor Asaturov, General Director, Freight One

Kestutis Bagdonavicius, Chairman of the
Board, ERGO

Sergey Balybin, Board Member, AS Vopak
E.O.S.

Guntis Machs, Chairman of the Management
Board, LDZ Cargo

Vitaly Evdokimenko, General Director, Freight
Two Company

Pavel Ivanov, Director, Central Directorate of
Traffic Control, Russian Railways

Vladimir Makarov, Director, Department of
Strategic Planning and Projects Management,
Freeport of Riga

Konstantin Zasov, General Director,
Rusagrotrans

13.30-15.00 Lunch

Esplanade

Restaurant

15.00-16.30 Round table 3 (Sigma)

**Passenger Corridors: Current Level and
Potential for Development**

- Dynamics in demand on key routes and
projected growth in passenger traffic
- Prospects for developing a cross-border
network of rapid and high-speed traffic
- Boosting the appeal of passenger transport
through the development of tourist routes
- Alleviating border crossing conditions as
incentive for increasing loyalty and
attracting new clients
- Rail Baltica: how to ensure this new railway

Round table 4 (Gamma)

**Transport Logistic of Baltic Region:
Modern Services to Meet the Needs of
Increasing Freight Transportation**

- Development of a transport and logistics
network amidst irreversible growth in
containerisation
- Integrated logistics: opportunities to
consolidate congruous business processes
- Optimal forms of outsourcing. How realistic
is the transition to a single provider?
- Liner service as an instrument for
optimising logistics and minimising costs

is competitive enough?

- Flexible tariff formulas to help alleviate freight traffic and attract new clients

Moderator:

Oleg Diachenko, Deputy Editor-in-Chief, RZD-Partner magazine

Speakers:

Raimondas Burkovskis, Deputy General Director – Director, Passenger Transport Directorate, Lithuanian Railways

Janis Eiduks, Deputy Director, Land Transport Department; Head, Railway Unit, Latvian Ministry of Transport

Arnis Kakulis, Director, AECOM Ltd

Andrei Kaliberdin, Deputy General Director, Federal Passenger Company

James Pond, Policy Coordinator, Directorate-General for Mobility and Transport, European Commission

Aivar Strakshas, Vice President, Latvian Railway

Dmitry Pegov, General Director, High-Speed Transport Directorate, Russian Railways

Maxim Shneider, Head, Centre for the Corporate Governance of the Suburban Network, Russian Railways

Akbulat Zhagiparov, President, Passenger Transportation

Moderator:

Boris Lapidus, General Director, Russian Railways Transport Research Institute; Chairman, International Railway Research Council at the International Union of Railways

Speakers:

Stasys Gudvalis, Deputy Director General – Director of Freight Transportation Directorate, Lithuanian Railways

Mikhail Ivanov, Director for Development, Eurosib – Transport Systems

Aare Kaarma, Director, Logistics Operator in Europe

Maris Kancans, Board Member, LDZ Cargo Logistika

Andris Maldups, Head of Transit Policy Department, Latvian Ministry of Transport

16.30-17.00	Closing
Omega 1	Summing-up reports by moderators and closing remarks
17.00	Cocktail
Hall 2	