

## Transport Systems 1520 and 1435: A Strategy of Cooperation

### Programme

31 May – 2 June 2011  
Radisson Lazurnaya Hotel



Statement  
behind a rostrum



Round table



Interpretation



Contracts Signing



Panel Discussion

#### 31 May



Registration (*Lobby*)

20.00

Cocktail (*Kleopatra Restaurant*)

#### 1 June

8.30-10.00

Registration (*Lobby*)

10.00-10.10

**Opening** (*Pavilion*)  
Opening remarks



**Vladimir Yakunin**, President, Russian Railways

**Andrey Nedosekov**, Deputy Minister of Transport of the Russian Federation

**Sergey Shishkarev**, Chairman, Transport Committee, State Duma of the Russian Federation

**Vadim Lukoyanov**, Deputy Governor of Krasnodar Region



10.10-10.20

**Address by 2010 Independent Director** Peter-Carlo Lehrell, Chairman, FIPRA International  
**Introduction of the Forum's Independent Directors** by President of Russian Railways Vladimir Yakunin:

**Mikhail Berger**, General Director, United Media

**Mikhail Dmitriev**, President, Centre of Strategic Developments

**Carl-Stefan Neumann**, Director, Frankfurt Office, McKinsey & Company

10.20-11.45

**Plenary session** (*Pavilion*)



The Future of the Eurasian Transport System: Strategy of Cooperation

- Developing the Eurasian railway industry: market positions and new sources of growth
- Involvement of business in the implementation of joint projects as a factor of boosting partnership between broad and narrow gauge systems
- Mutual penetration of the 1520 and 1435 mm rail systems: new business development opportunities
- Transformations in railway sector aimed to raise competitive edge and improve corporate performance
- Innovations and pioneering technology as a factor of sustainable growth and higher efficiency



Moderator:

**Jamie Robertson**, Presenter, World Business Report, BBC World News

Participating:

**Hans-Jörg Grundmann**, CEO, Mobility Division; Vice President, Siemens AG

**Ugis Magonis**, President, Latvian Railways

**Andrey Nedosekov**, Deputy Minister of Transport of the Russian Federation

**Dmitry Pumpyansky**, Chairman of the Management Board, Sinara Group

**Karl-Friedrich Rausch**, Member of the Board, DB Mobility Logistics AG

**Robert Reum**, President & CEO, Amsted Industries Incorporated

**Vladimir Yakunin**, President, Russian Railways

11.45-12.00

Coffee break (*Open-air area near Pavilion & Congress Hall*)

12.00-13.30

**Panel Discussion** (*Pavilion*)

The Future of the Eurasian Transport System: Tactics of Cooperation



- Modernising infrastructure: boosting traffic-carrying capacity at the junction of areas 1520 and 1435
- International transport corridors: priorities of development
- Extending the broad gauge up to Vienna: expanding the geography of rail services
- Investing in technology: joint production and comprehensive modernisation
- The role of international organisations in developing cooperation between the 1520 and 1435 rail gauge systems

Moderator:

**Vladimir Yakunin**, President, Russian Railways

Participating:

**Hans-Jörg Grundmann**, CEO, Mobility Division; Vice President, Siemens AG

**Boris Lapidus**, General Director, Railway Transport Research Institute VNIIZhT; Chairman, International Railway Research Board, International Union of Railways

**Jean-Piere Loubinoux**, General Director, International Union of Railways

**Askar Mamin**, President, Kazakhstan Railways

**Hartmut Mehdorn**, Expert, Ex-Chairman of the Board, Deutsche Bahn AG

**Philippe Mellier**, President, Alstom Transport

**Oleg Sienko**, CEO, Research and Development Corporation Uralvagonzavod

**Anatoly Sivak**, Head, Belarusian Railways

**Niko Warbanoff**, Head, International Business Development, Deutsche Bahn; Managing Director, DB International

13.30-15.00

Lunch (*Russian Riviera & Kleopatra Restaurants*)



13.30-14.30 (*Congress Hall*)

15.00-16.30

## SIEMENS International Business Dialogue *(Pavilion)*



### High-Speed Railway: Transport Mobility as a Factor for Enhanced Cooperation

- Priorities in developing high-speed routes in areas 1520 and 1435
- Prospects for creation and joint management of high-speed lines on the basis of international consortiums and life cycle projects as an important form of PPP
- Investment component for the development of high-speed railway
- Approaches to regulatory control. Prospects for unifying legislation in areas 1520 and 1435
- Modernising infrastructure. New solutions for high-speed transport
- International sports events as a stimulus for a high-speed network

Moderator:

**Dietrich Möller**, President, Siemens Russia; Vice-President, Siemens AG

Participating:

**Mikhail Andronov**, President, RUSENERGOSBYT

**Dmitry Chernyshenko**, President, Sochi 2014 Organizing Committee

**Valentin Gapanovich**, Senior Vice-President, Russian Railways

**Hans-Jörg Grundmann**, CEO, Mobility Division; Vice President, Siemens AG

**Evgeny Koryagin**, Deputy Minister of Transport and Road Industry of Sverdlov Region

**Philippe Mellier**, President, Alstom Transport

**Denis Muratov**, General Director, Skorostnye Magistrali (High-Speed Railways)

**Sergey Shishkarev**, Chairman, Transport Committee, State Duma of the Russian Federation

**Oleg Toni**, Vice-President, Russian Railways

**Sergey Zamiatin**, Director, Deutsche Bahn AG in Russia

Board of Experts:

**Innokenty Ivanov**, Partner, Head of Infrastructure and Transport in Russia, Freshfields Bruckhaus Deringer LLP

**Evgeny Trusov**, Deputy Head, Infrastructure Financing Department, VTB Capital

16.30-17.00

Coffee break *(Open-air area near Pavilion & Congress Hall)*

17.00-18.30

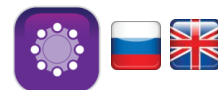
## DEUTSCHE BAHN International Business Dialogue *(Pavilion)*

### The Role of Human Resources in Encouraging Closer Cooperation



- Encouraging similar views and practical approaches to developing human resources potential in areas 1520 and 1435
- Setting up joint training programmes
- Raising labour mobility to ensure proper balance in human resources across railway sector
- Effective staffing policy: training future top managers from the ranks of a company's career staff

## Transport Building 1520: Modernisation and Growth Strategy



*(Orchid Hall)*

- The future of transport building. How to raise service quality and reduce projects time-frame delivery?
- The prospects of engaging contractors and equipment suppliers from countries of narrow gauge: sharing experience and technologies
- Export of construction services. What are the competitive advantages of area 1520?
- Delivering innovations in transport building: advantages of LVT-technologies
- The impact of environmental factors on priorities and strategy of transport building

Moderator:

**Richard Germain**, Director, Deutsche Bahn and Russian Railways Center for International Logistics and Supply Chain Mgmt

Participating:

**Kanat Alpysbaev**, Vice-President, Kazakhstan Railways

**Boris Levin**, President, Moscow State University of Railway Engineering

**Dmitry Matsenov**, CEO, Mobility Division, Siemens Russia

**Nikolay Nikoforov**, Chairman, Russian Trade Union of Railway Employees and Transport Builders

**Karl-Friedrich Rausch**, Member of the Board, DB Mobility Logistics AG

**Sergey Salikov**, General Manager, ANCOR

**Dmitriy Shahanov**, Vice-President, Russian Railways

Moderator:

**Viacheslav Rybkin**, General Director, Lengiprotrans

Participating:

**Rolf Epstein**, Deputy Head, Mobility Division, Siemens Russia and CIS

**Roman Sergushko**, Head, Section of Delivering Public Services in Urban Planning, Architecture, Construction and Urban Planning Policy Department, Ministry of Regional Development of the Russian Federation

**Vitaly Votolevsky**, General Director Roszheldorproject

**Gennady Talashkin**, First Deputy General Director, RZDstroy

**Sergey Zamiatin**, Director, Deutsche Bahn AG in Russia

**Anatoly Zaytsev**, Deputy, Legislative Assembly of Leningrad Region of the Russian Federation

20.00

Gala reception on behalf of Vladimir Yakunin, President of the Russian Railways  
(*Radisson Lazurnaya beach*)

2 June

10.00 - 12.00

**Formulas of Convergence** (Congress Hall)



Freight Transportation  
(Hall A)



- Multimodal transport: new opportunities for international terminal and logistics centres
- Prospects for containerisation of freight in order to expand transit
- How can the harmonisation of transport law within the borders of the Eurasian transport system be accelerated?
- Modern marketing and B2B solutions: how to reduce transport and logistics costs for freight owners?
- Effective business models in the export deliveries sector: rational logistics and reduced costs
- Rolling stock: how to ensure flexible response to the needs of all stakeholders on the market?

Passenger Transportation  
(Hall B)



- Tariff regulation: business profitability and social responsibility
- Marketing tools to make rail journeys more attractive: loyalty and passenger incentive schemes, charter and group trips
- Ensuring stable work of passenger transport in peak traffic periods, and measures against force majeure
- Increasing service quality for passengers with disabilities. How to ensure they feel comfortable enough compared with other passengers?

Railway Stations (Hall C)



- Modernisation on the basis of innovative tools: harmonious synergy with a city's infrastructure
- Intermodality of the transport system: effective links between railway stations and airports
- Architectural solutions for a modern railway station: the multi-faceted approach and rationalisation
- New approaches to running services: the railway station as a business and entertainment centre
- New offers in railway stations' informatization
- Security, prevention and response to emergency situations
- Ensuring uninterrupted work of railway stations and service quality in peak traffic periods

- Insurance for freight: modern ways of defining risks and framing agreements

Moderator:

**Alexander Retyunin**, Editor-in-Chief, Gudok Newspaper and RZD-Partner Magazine

Participating:

**Igor Asaturov**, General Director, First Freight Company

**Salman Babayev**, Vice-President, Russian Railways

**Vladimir Chisnakov**, First Deputy General Director for Operational Planning and Sales, TransContainer

**Vitaly Evdokimenko**, General Director, Freight Second

**Elena Kunaeva**, General Director, Company Servicing Center, Russian Railways

**Andrey Lokshin**, Director, Central Sales Directorate, ZHASO

**Arnout Lugtmeijer**, Chairman of the Board, Vopak E.O.S.

**Sergey Maltsev**, General Director, Globaltrans; Chairman of the Board, Participants of the Railway Rolling Stock Operator Market Nonprofit Partnership

**Dmitry Nikitin**, General Director, Eurosib

**Michael Peter**, Deputy Head Rail Automation, Mobility Division, Siemens AG

**Andrey Sapronov**, General Director, Independent Transport Company

**Sergey Siniagin**, Deputy General Director, Telecom Express

**Harm Sievers**, Director, Port of Sassnitz

**Alexander Tertychny**, General Director, NefteTransService

Moderator:

**Mikhail Akulov**, Vice-President, Russian Railways - General Director, Federal Passenger Company

Participating:

**Christian Brambring**, Managing Director, DB Autozug, DB Mobility Logistics

**Johannes Emmelheinz**, Head of Service, Mobility Division, Siemens AG

**Evgeny Glinin**, First Deputy General Director, Master Cleaning

**Dmitry Pegov**, General Director, High Speed Directorate, Russian Railways

**Valery Seleznev**, Deputy, State Duma, Federal Assembly of the Russian Federation

**Maxim Schneider**, Head, Centre of Corporative Management of Local Traffic Network, Russian Railways

**Tamara Stebumova**, Deputy Head of Department for Transport, Regulation Federal Tariffs Service

**Dmitry Vitchinka**, General Director, Telecom Express

**Akbulat Zhagiparov**, President, Passenger Transportation

Moderator:

**Sergey Abramov**, Head, Railway Stations Directorate, Branch of Russian Railways

Participating:

**Vladimir Andreev**, Managing Partner, NAI Becar Projects

**Rolf Epstein**, Deputy Head, Mobility Division, Siemens Russia and CIS

**Mikhail Grudin**, General Director, RZD-Railway Stations Development

**Alexei Krivoruchko**, General Director, Aeroexpress

**Freddy Opsomer**, Foreign Markets Manager, Eurostation

**Valery Seleznev**, Member, State Duma, Federal Assembly of the Russian Federation

**Julian Smith**, Partner, M&A and Infrastructure Leader, PwC

**Etienne Tricaud**, General Manager and Chief Architect, AREP

**Carlos Ventura**, Chairman, Station Managers Group, International Union of Railways

**Sergey Zamiatin**, Director, Deutsche Bahn AG in Russia

With support of

**ОАО «РЖД–Развитие вокзалов»**

12.00-12.30

Coffee break (*Open-air area near Congress Hall*)

12.30-14.30



## Formulas of Convergence (Congress Hall)

Manufacturing (Hall A)



**TRANSMASHHOLDING**

- Dynamics on the market: analysis of demand for rolling stock, with factors impacting on investment programmes of both owners and the Russian Railways
- Partnerships between companies in creating a product of a much higher level and integration of areas 1520 and 1435 into international transport corridors
- Prospects of cooperation in creating improved management and security systems
- Localization of manufacturing processes of railway equipment and components: exchanging experience and technologies
- Creating new jobs and regional development with the help of railway machine building
- Price factor. How to optimise maintenance and service costs for rolling stock in the teeth of deficit of freight carriage and carriage casting

Moderator:

**Valentin Gapanovich**, Senior Vice-President, Russian Railways

Participating:

**Alexej Beljajev**, Chairman of the Board of Directors, Tatravagonka, a.s.

**Nikolay Bochkarev**, Head, Central Directorate of Freight Carriage Repair, Branch of Russian Railways

**Peter Cedervall**, Vice-President, RCS division, Bombardier Transportation Sweden AB

**Irina Chiganashkina**, General Director, Inter Cargo Company

Investments (Hall B)



- Actual mechanisms of co-financing infrastructural projects in railway transport
- Investments to infrastructure: guarantees for timely shipping and increased exports by way of enhanced traffic-carrying capacity
- Reducing institutional barriers for investing in infrastructure through public-private partnership

Moderator:

**Vadim Mikhailov**, Senior Vice-President, Russian Railways

Participating:

**Evgeny Bogdanov**, Director for Manufacturing and Transport Companies in Russia and CIS, A.T. Kearney

**Andrey Burlinov**, Co-Director, Department of Natural Resources and Heavy Industry Management, VTB Capital

**Alexander Burov**, Deputy Governor of the Komi Republic  
**Dmitry Ereemeev**, Deputy General Director for Economy and Finances, Freight Second

**Yury Fedorov**, Deputy General Director, Institute of Transport Economy and Development

**Innokenty Ivanov**, Partner, Head of Infrastructure and Transport in Russia, Freshfields Bruckhaus Deringer LLP

**Irina Romanovskaya**, Director for Transport Distribution, Evraz Group S.A.

**Yury Saakyan**, Vice-President, Union of Railway Equipment Manufacturers; Member of the Advisory Board, General Director, Institute of Natural Monopolies

**Albert Sagiryan**, CEO, Goldman Sachs

Integration (Hall C)



*Quality In Everything We Do*

- A concept of development of area 1520: new algorithms of cooperation
- The Single Economic Space and Customs Union: advantages for the 'wide' gauge businesses
- Transportation and infrastructure: pros and cons of separation in area 1520
- Improving cargo transportation with the help of new railroads
- Development of rail infrastructure at the sea ports

Moderator:

**Ermolai Solzhenitsyn**, Managing Director, McKinsey and Company Moscow

Participating:

**Salman Babayev**, Vice-President, Russian Railways  
**Iliya Dudinsky**, Deputy General Director for Commerce and Manufacturing, Freight Second  
**Edil Iskakov**, President, Kedentransservice

**Tatiana Paramonova**, General Director, ZHASO

**Fedor Pekhterev**, General Director, Institute of Transport Economy and Development

**Valery Reshetnikov**, Senior Vice-President, Russian Railways

**Ēriks Šmuksts**, Vice-President, Latvian Railways

**Valery Veremeev**, Director, Department of Economic Situation and Strategic Development, Russian Railways

**Erkin Zhusanbayev**, Executive Director, Corporate Development, Kazakhstan Railways

**Rolf Epstein**, Deputy Head,  
Mobility Division, Siemens Russia  
and CIS

**Bernard Gonet**, Managing  
Director Russia and CIS, Alstom  
Russia

**Sergey Kaletin**, Deputy General  
Director for Technical  
Development, Freight One

**Dmitry Korolev**, Executive  
Director, Participants of the  
Railway Rolling Stock Operator  
Market Non-commercial  
Partnership

**Vladimir Kutergin**, Director, NPC  
Springs, ROSNANO

**Nikolay Lysenko**, Vice-President  
and CEO, Union of Railway  
Equipment Manufacturers

**Sergey Palkin**, Vice-President,  
Union of Industries of Railway  
Equipment Non-commercial  
Partnership

**Sergey Poriadin**, Deputy General  
Director for Technological  
Development, Freight Second

**Alexander Saltaev**, General  
Director, Ural Locomotives

**Andrey Shlensky**, Deputy General  
Director for Railway Equipemnt,  
Research and development  
Corporation Uralvagonzavod

**Vladimir Shneidmüller**, Technical  
Director, Transmasholding

**Oleg Trudov**, Deputy General  
Director, Natural Monopolies  
Institute

**Igor Tsyplakov**, Chairman of the  
Board of Directors, Tikhvinsky  
Wagon-Building Plant

**Evgeny Yakovlev**, General  
Director, Remputmash

**Alexey Taicher**, First Deputy  
General Director, Freight One

**Alexey Tsydenov**, Deputy  
Director, Department of Industry  
and Infrastructure, Government  
of the Russian Federation

**Yan Tavrovsky**, Managing  
Director, JP Morgan, Head of  
Investment Banking for Russia  
and Ukraine

14.30-15.30

Lunch (*Russian Riviera & Kleopatra Restaurants*)

15.30-17.00



## Formulas of Convergence (Congress Hall)

### Science (Hall A)

- Priorities of R&D in terms of aligning with business interests
- Effective forms of scientific cooperation between areas 1520 and 1435. Creating joint scientific schools, research and experimental base
- Cutting-edge technologies to encourage greener transport: light trains, piggyback transportation, environment monitoring mechanisms
- Prospects for increasing technical and technological co-operation between areas 1520 and 1435
- A University of area 1520: integration of science and knowledge within the wide gauge

Moderators:

**Boris Lapidus**, General Director, Railway Transport Research Institute VNIIZhT; Chairman, International Railway Research Board, International Union of Railways

**John Prideaux**, Special Adviser for Rail Transport Policies, FIPRA

Participating:

**Viktor Cherkasov**, Head, Department of Health Protection, Labour Safety and Environmental Control, Russian Railways

**Sergey Goldin**, Director for Regulation and Certification, Alstom Transport

**Vladimir Kolesnikov**, President, Rostov State University of Railway Engineering

**Alexander Korchagin**, Director, Centre of Innovative Development - RZD subsidiary

**Boris Levin**, President, Moscow State University of Railway Engineering

**Nikolay Nikoforov**, Chairman, Russian Trade Union of Railway Employees and Transport Builders

**Igor Rosenberg**, First Deputy General Director, Research and Design Institute for Information Technology

**Sergey Sharapov**, Deputy General Director, Institute of Transport Economy and Development

**Sergey Stavtsev**, Director for Corporate Communications, Eurosib

**Baurjan Urynbasarov**, Managing Director and Chief Engineer, Kazakhstan Railways

## Transportation Safety (Hall B)



СТРАХОВОЕ ОБЩЕСТВО

- Experience of applying integrated intelligent security systems in areas 1520 and 1435
- Ensuring security with the help of satellite surveillance systems. Prospects for their joint usage
- Risk and reliability assessment of transport security systems

Moderator:

**Alexander Tichanin**, Vice-President, Russian Railways

Participating:

**Sergey Adadurov**, First General Director, Research and Design Institute for Information Technology, Signalling and Telecommunications on Railway Transport

**Kanat Almagambetov**, Managing Director, Kazakhstan Railways

**Jochen Eickholt**, Head of Rail Automation, Mobility Division, Siemens AG

**Andrey Galakhov**, Technical Director, Alstom Russia

**Vadim Lapidus**, General Director, Centre Priority

**Sergey Palkin**, Vice-President, Union of Industries of Railway Equipment Non-commercial Partnership

**Gennady Sarafanov**, Head of State Rail Control, Rostransnadzor

17.00-17.15

Coffee break



17.15-17.30



### Introduction of the *Who is Who in Transport Business* Rating

Participating:

**Mikhail Burmistrov**, General Director, INFOLine

**Alexander Retyunin**, Editor-in-Chief, Gudok Newspaper and RZD-Partner Magazine

17.30-18.30



### Closing (*Pavilion*)

Closing remarks by Moderators

Reports by Independent Directors



20.00

Strategic Party 1520 (*PLOTFORMA Club*)